NSSS Investor Newsletter

PT NUSANTARA SAWIT SEJAHTERA TBK

1H26 Report Update | 27 July 2026

Profit & Loss (IDR bn)	2Q26	1Q26	2Q25	QoQ (%)	YoY (%)	1H26	1H25	YoY (%)
Revenues	**533.3**	**517.1**	**470.2**	*3.1*	*13.4*	**1,050.4**	**946.6**	*11.0*
Gross Profit	**267.7**	**228.2**	**260.2**	*17.3*	*2.9*	**495.9**	**506.9**	*(2.2)*
% margin	*50.2*	*44.1*	*55.3*	-	-	*47.2*	*53.5*	-
EBIT	**272.6**	**194.6**	**230.8**	*40.1*	*18.1*	**467.2**	**460.0**	*1.6*
% margin	*51.1*	*37.6*	*49.1*	-	-	*44.5*	*48.6*	-
Net Profit	**192.8**	**141.8**	**152.1**	*36.0*	*26.7*	**334.6**	**314.3**	*6.5*
% margin	*36.2*	*27.4*	*32.4*	-	-	*31.9*	*33.2*	-

FINANCIAL PERFORMANCE HIGHLIGHTS

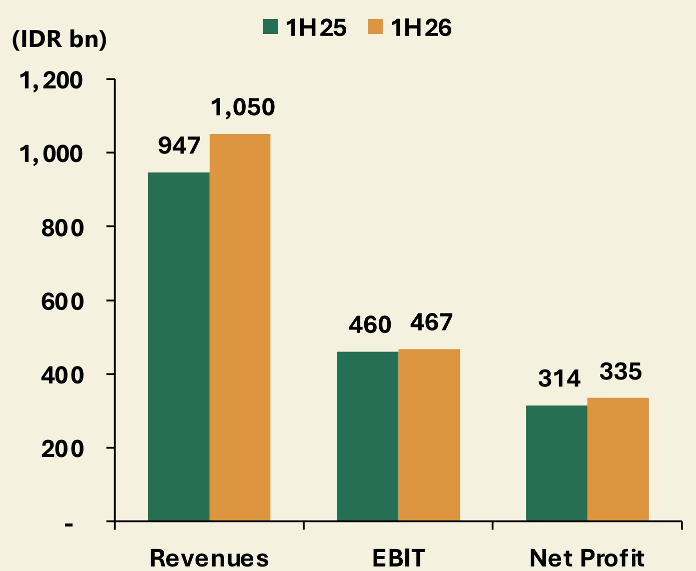
- **1H26 revenues came in at IDR1.05tn (+11.0% YoY)** driven by higher CPO and PK prices and both CPO (+5.5% YoY) and PK (+10.4% YoY) volumes.
- **1H26 gross profit reached IDR495.9bn (-2.2% YoY),** with margin down to 47.2% (1H25: 53.5%) on raised fertilizer costs, higher upkeep plantation expenses and third-party FFB purchases.
- **1H26 net profit increased to IDR334.6bn (+6.5% YoY)** reflecting net margin of 31.9% (1H25: 33.2%) on the back of other operational incomes.

BALANCE SHEET

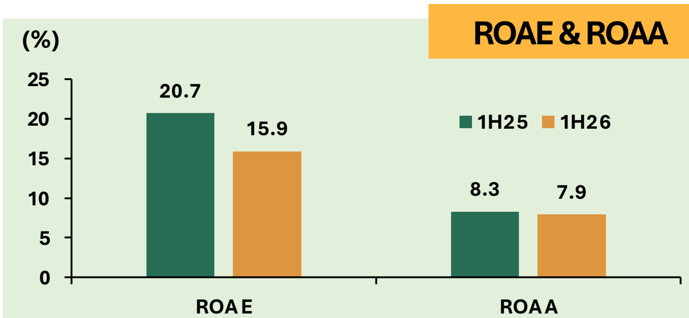
- **Net gearing improved significantly to 35.1% (1H25: 79.5%)** as a result of higher loan repayments and increased equity, demonstrating continued deleveraging commitment and stronger balance sheet.
- Declared interim dividend of IDR5 per share.

Performance Metrics (%)	**1H26**	**1H25**
Net Gearing	**35.1**	**79.5**
ROAA	**7.9**	**8.3**
ROAE	**15.9**	**20.7**

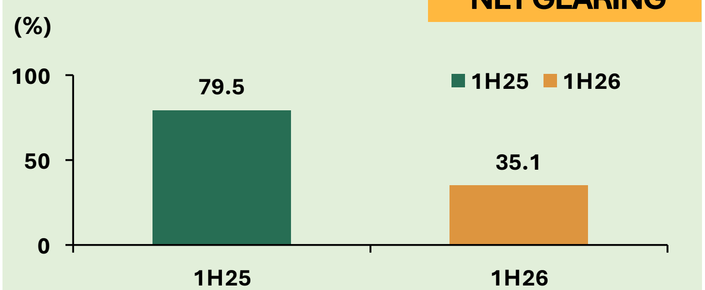
REVENUES, EBIT, & NET PROFIT



ROAE & ROAA



NET GEARING



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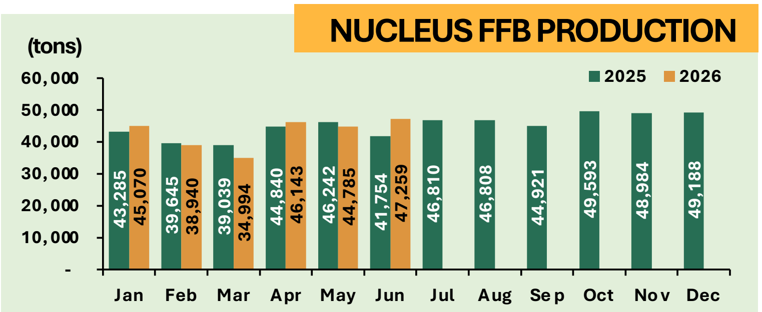
FFB Production (tons)	2Q26	1Q26	2Q25	QoQ (%)	YoY (%)	1H26	1H25	YoY (%)
Nucleus	138,187	119,004	132,836	16.1	4.0	257,193	254,805	0.9
FFB Yield (tons/ha)	5.2	4.5	5.1	15.6	2.0	9.7	9.7	0.0

Sales Volumes (tons)	2Q26	1Q26	2Q25	QoQ (%)	YoY (%)	1H26	1H25	YoY (%)
CPO	29,505	31,698	29,010	-6.9	1.7	61,203	58,017	5.5
PK	7,071	6,251	6,349	13.1	11.4	13,322	12,068	10.4

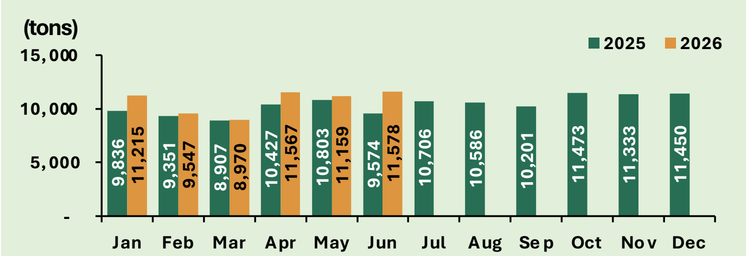
Avg Selling Prices (IDR/kg)	2Q26	1Q26	2Q25	QoQ (%)	YoY (%)	1H26	1H25	YoY (%)
CPO	14,693	14,081	13,554	4.3	8.4	14,376	13,919	3.3
PK	14,108	11,322	12,128	24.6	16.3	12,801	11,491	11.4

NUCLEUS FFB PRODUCTION



Mill Performance (tons)	2Q26	1Q26	2Q25	QoQ (%)	YoY (%)	1H26	1H25	YoY (%)
Processed FFB	154,249	130,804	143,768	17.9	7.3	285,053	269,691	5.7
CPO Production	34,403	29,732	30,804	15.4	11.4	64,037	58,898	8.7
CPO OER (%)	22.2	22.7	21.4	-	-	22.5	21.8	3.2
PK Production	7,149	6,295	6,469	13.6	10.1	13,444	12,054	11.5
KER (%)	4.6	4.8	4.5	-	-	4.7	4.5	4.4

CPO PRODUCTION



Planted Areas (ha)	1H26	1H25	YoY (%)
New Planting	82	476	-82.8
Nucleus	**28,204**	**27,859**	**1.2**
Mature	26,383	26,209	0.7
Immature	1,820	1,650	10.3
Plasma	**1,932**	**1,823**	**6.0**
Mature	1,006	897	12.2
Immature	927	926	0.1
Total Planted	**30,136**	**29,682**	**1.5**

PRODUCTION, SALES VOLUMES & ASPs

- **2Q26 nucleus production was up 4.0% YoY and 16.1% QoQ with FFB yield at 5.2 tons/ha (2Q25: 4.5 tons/ha)**, translating to improved FFB yields on favorable weather and a prime age profile; additionally, there was intensified harvesting taking advantage of the current strong price environment.
- **CPO sales volumes rose 1.7% YoY**, while PK volumes also increased 11.4% YoY indicating resilient demand. CPO ASP appreciated to IDR14,693/kg (+8.4% YoY), while PK ASP jumped to IDR14,108/kg (+16.3% YoY) supported by tighter supply of lauric oils (PK + coconut oil).

MILL PERFORMANCE & PLANTED AREAS

- **Processed FFB increased 7.3% YoY** supporting higher throughput across mills, supplemented by increased third-party FFB purchases to maximize sellable CPO and PK volumes into the firm price environment.
- **CPO production rose 11.4% YoY, while PK output grew strongly by 10.1% YoY** driven by higher input of FFB. CPO OER remained stable at 22.2% (2Q25: 21.4%), while KER improved to 4.6% (2Q25: 4.5%).
- **1H26 planted areas grew to 30,136 ha (+1.5% YoY),** including 82 ha of new plantings (-82.8% YoY) which was delayed due to timing issue. Mature areas reached 27,389 ha including plasma.

OUTLOOK

- **CPO prices should stay supported in 2026** on the back of B50 commencing July 2026 and El Niño, although the effects on yields should be seen 6-9 months thereafter.
- **NSSS will benefit from both factors while** FY26 production should stay strong as more plantations reach peak maturity, translating into higher FFB yields and operating efficiencies.

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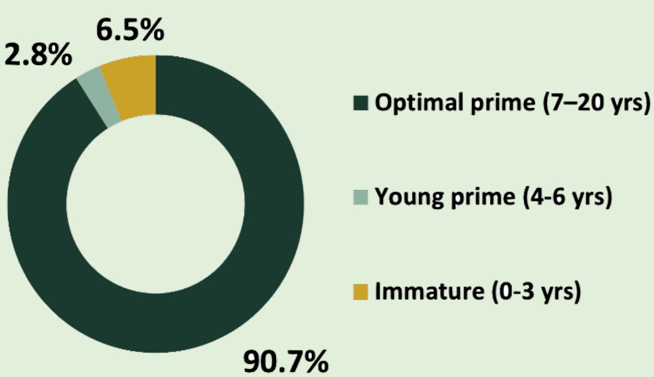
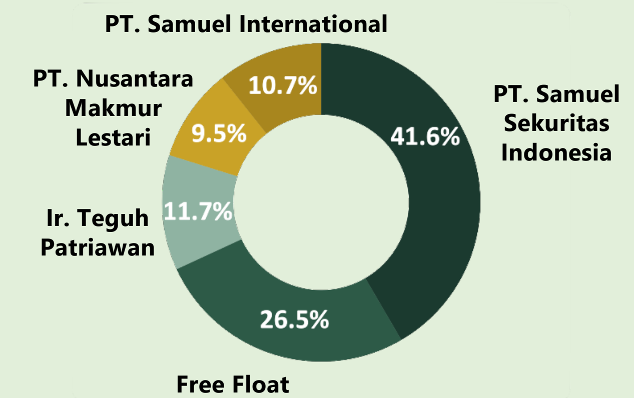
ABOUT THE COMPANY

Established in 2008 and listed on the IDX in March 2023, PT Nusantara Sawit Sejahtera Tbk (NSSS), is led by an experienced management team and comprises of five upstream integrated plantation companies. Covering combined planted and unplanted nucleus areas of 46,528 hectares in Central Kalimantan, the company is committed to producing high-quality palm oil products by adhering to best cultivation practices.

AGE PROFILE 1H26



SHAREHOLDERS' STRUCTURE 1H26



ANALYST MEETING

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