11 August 2026

PT Nusantara Sawit Sejahtera Tbk

Corporate Presentation

1H 2026 & Outlook

LISTED ON IDX
NSSS IJ

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Executive Summary

Executive Summary

Financial Performance

- 1H26 financials recorded **revenues ▲11.0% YoY** and **net profit ▲6.5% YoY**.
- **Reduced net gearing to 35.1%** from 79.5% a year earlier, while maintaining healthy returns with **ROAE of 15.9% and ROAA of 7.9%.**
- **FY26 cashflows to stay strong** as sales are largely paid in cash and most payments are received before contracts are completed.

Operational Data

- **Nucleus FFB production ▲0.9% YoY** to 257.2kt while **FFB yield remained resilient at 9.7 tons/ha**.
- CPO and PK production **▲8.7% YoY and ▲11.5% YoY** on improved efficiency with **OER rising to 22.5%** and **KER to 4.7%.**
- **FY26 production to stay strong** as more plantations reach peak maturity, translating into higher FFB yields and operating efficiencies.

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1H26 Financial Performance

1H26 Profit & Loss

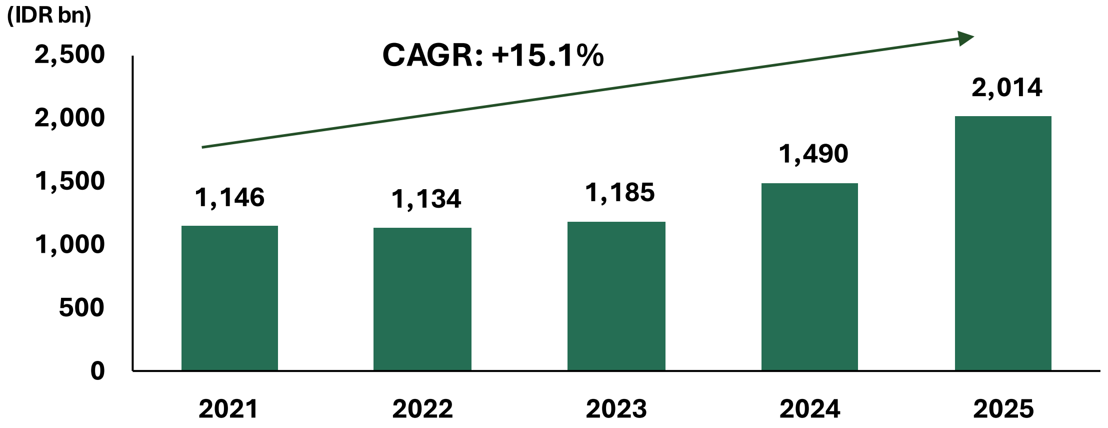
IDR bn	2Q26	1Q26	2Q25	QoQ %	YoY %	1H25	1H26	YoY %
Revenues	**533.3**	**517.1**	**470.2**	*3.1*	*13.4*	**946.6**	**1,050.4**	11.0
Gross Profit	**267.7**	**228.2**	**260.2**	*17.3*	*2.9*	**506.9**	**495.9**	-2.2
% margin	*50.2*	*44.1*	*55.3*	-	-	*53.5*	*47.2*	-
EBITDA	**286.3**	**261.6**	**268.9**	*9.4*	*6.5*	**538.5**	**547.9**	1.7
% margin	*53.7*	*50.6*	57.2	-	-	56.89	52.16	-
EBIT	**272.6**	**194.6**	**230.8**	*40.1*	*18.1*	**460.0**	**467.2**	1.6
% margin	*51.1*	*37.6*	*49.1*	-	-	*48.6*	*44.5*	-
Net Profit	**192.8**	**141.8**	**152.1**	*36.0*	*26.7*	**314.3**	**334.6**	6.5
% margin	*36.2*	*27.4*	*32.4*	-	-	*33.2*	*31.9*	-

KEY TAKEAWAYS

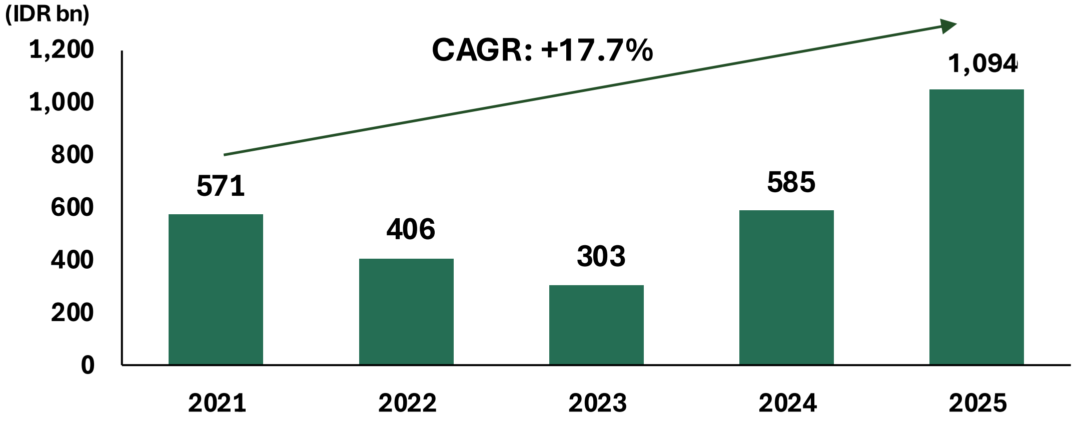
- **1H26 revenues ▲11.0% YoY to IDR1.05tn** on higher ASPs of CPO (▲3.3%) and PK (▲11.4%) and higher sales volumes of CPO (▲5.5%) and PK (▲10.4%).
- Helped by other incomes, **2Q26 margins improved YoY** with **EBIT and net margins** having expanded to **51.1%** (2Q25: 49.1%) **and 36.2%** (2Q25: 32.4%).
- **1H26 net profit ▲ 6.5% YoY to IDR334.6bn** with net margin of **31.9%** (1H25: 33.2%), supported by higher other operating incomes.

Profit & Loss: Multi-Year Trend

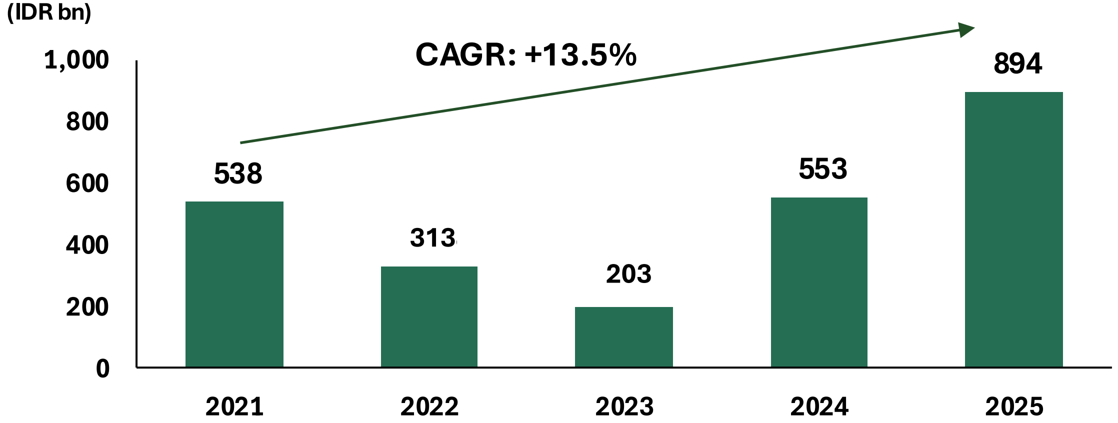
Revenue



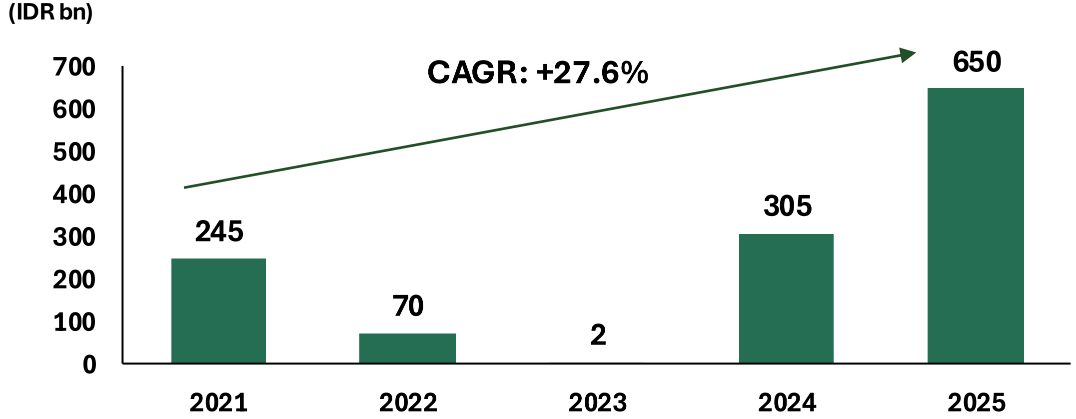
Gross Profit



EBIT

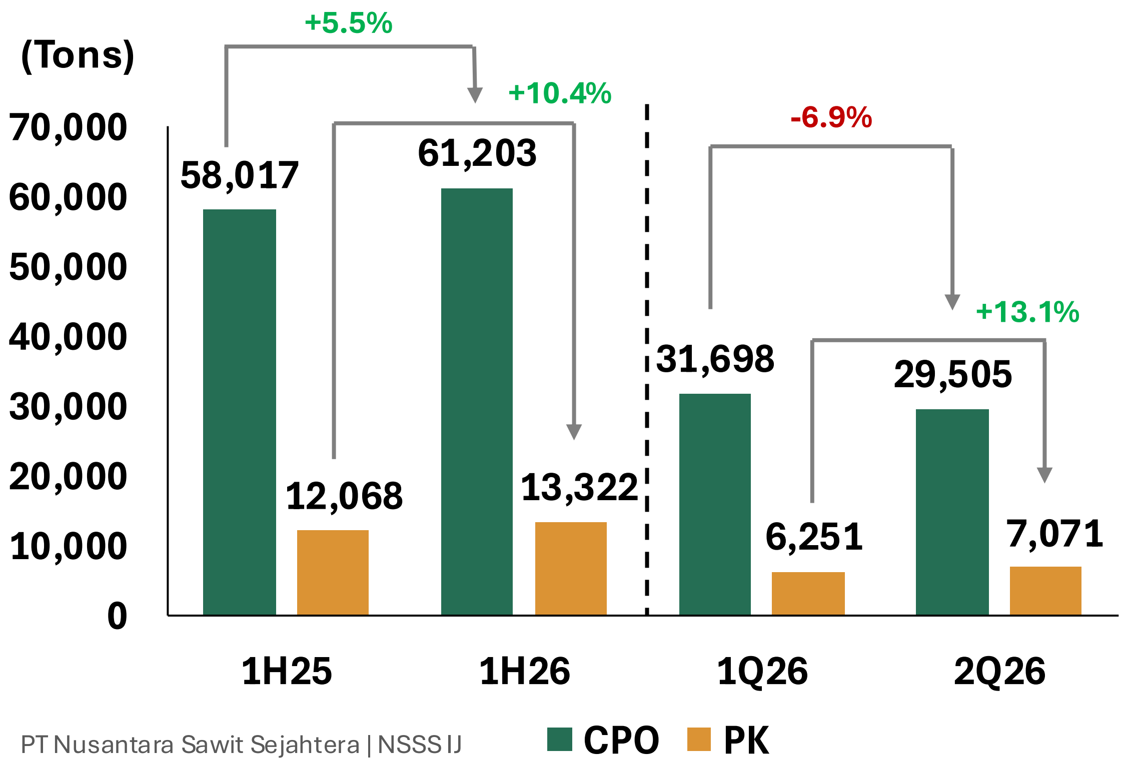


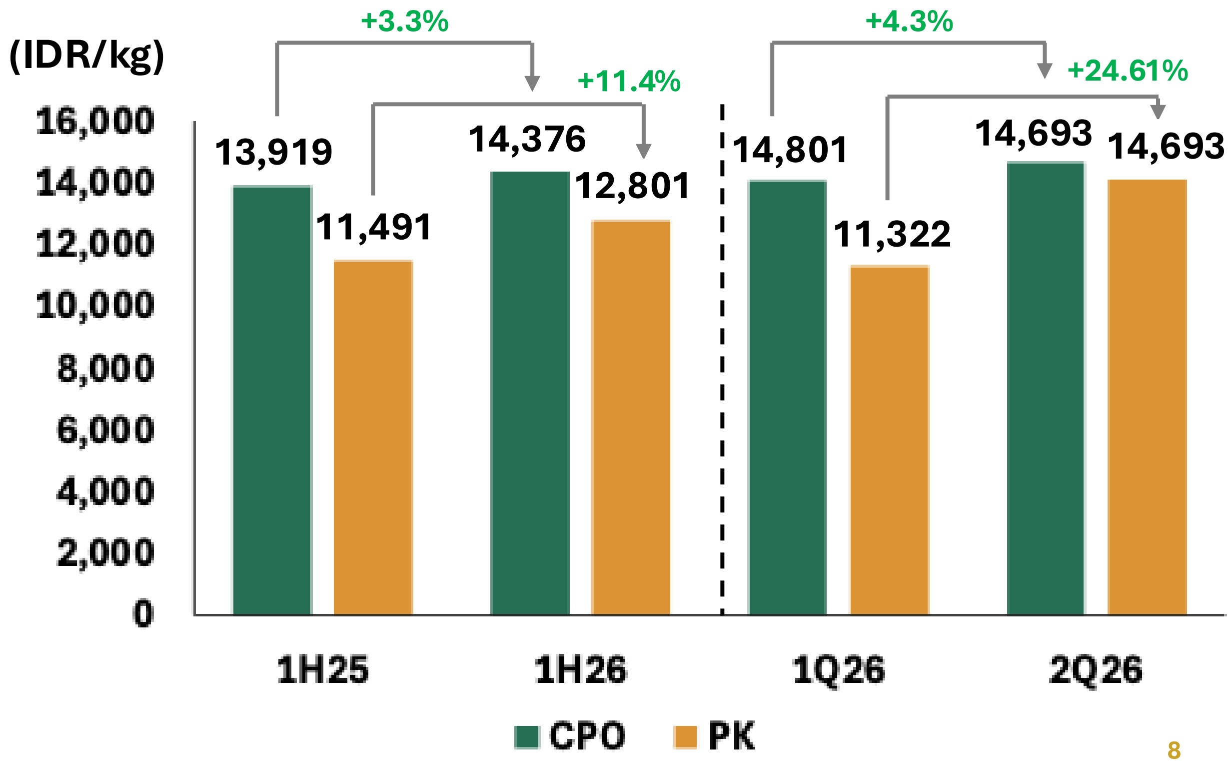
Net Profit



1H26 Sales Volumes & Average Selling Prices

Sales & ASP	2Q26	1Q26	2Q25	QoQ %	YoY %	1H25	1H26	YoY %
CPO sales volumes (tons)	29,505	31,698	29,010	-6.9	1.7	58,017	61,203	5.5
PK sales volumes (tons)	7,071	6,251	6,349	13.1	11.4	12,068	13,322	10.4
CPO ASP (IDR/kg)	14,693	14,081	13,554	4.3	8.4	13,919	14,376	3.3
PK ASP (IDR/kg)	14,108	11,322	12,128	24.6	16.3	11,491	12,801	11.4

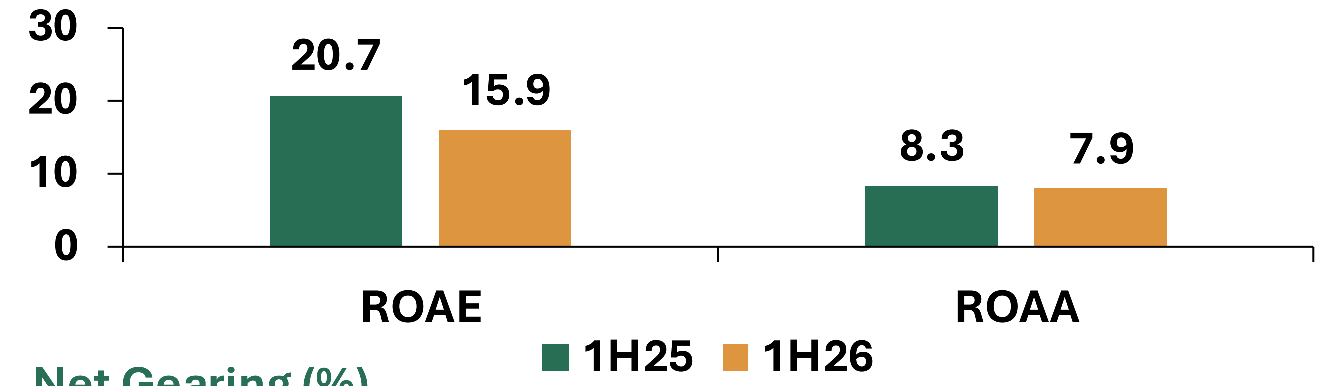




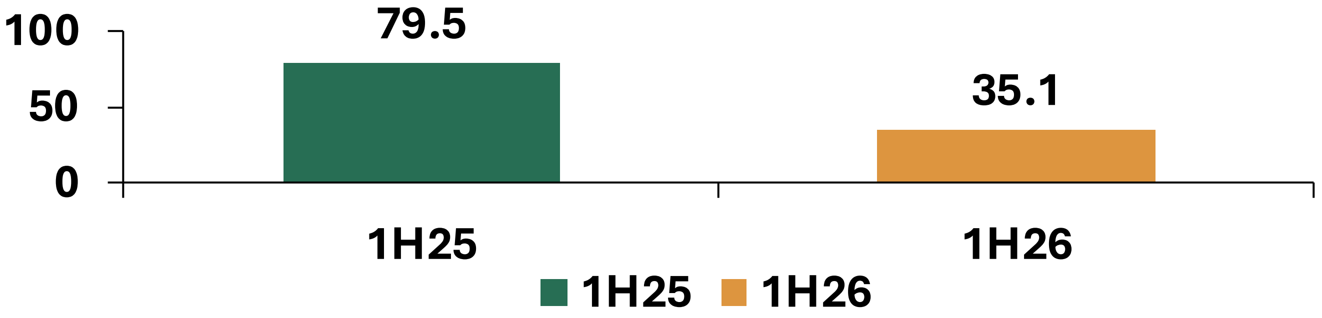
1H26 Balance Sheet Indicators

RETURN ON AVERAGE EQUITY	RETURN ON AVERAGE ASSETS	NET GEARING
15.9% *2Q25: 20.7%*	7.9% *2Q25: 8.3%*	35.1% *2Q25: 79.5%*

ROAE and ROAA (%)



Net Gearing (%)



COMMENTARY

- **Net gearing improved to 35.1%** (1H25: 79.5%) supported by debt repayment and equity growth, strengthening the company's balance sheet.
- **ROAE of 15.9% outperformed peers** (1H26 Sector Average is 12.2%) despite a soft dip from prior period.
- **ROAA of 7.9% remained healthy** (1H26 Sector Average is 8.7%) despite slight moderation from previous period.

1H26 Operational Data

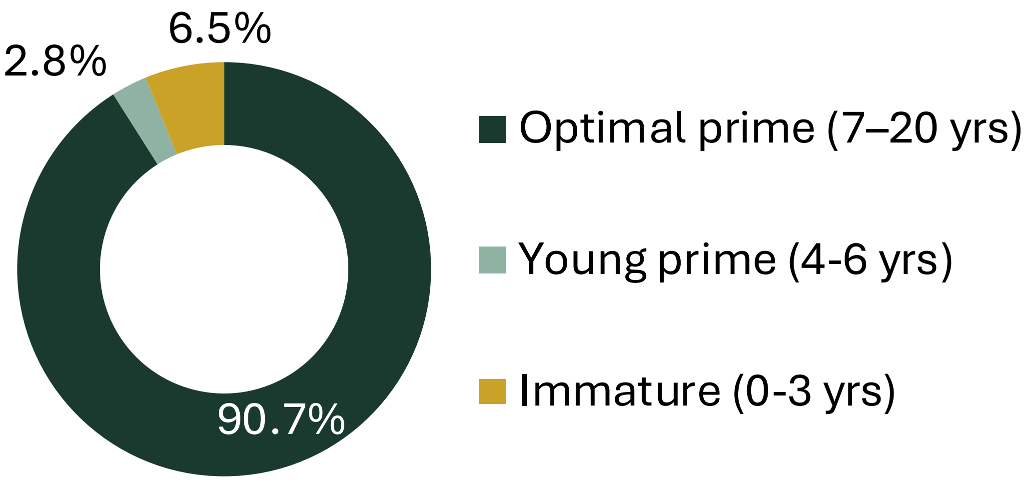
Plantations & Mills Update

Prime & Productive

Plantation profile favors growth

Average estate age of 11.5 years places assets in their highest-yielding window. Productivity exceeds peer average, with majority of plantings still approaching optimal maturity.

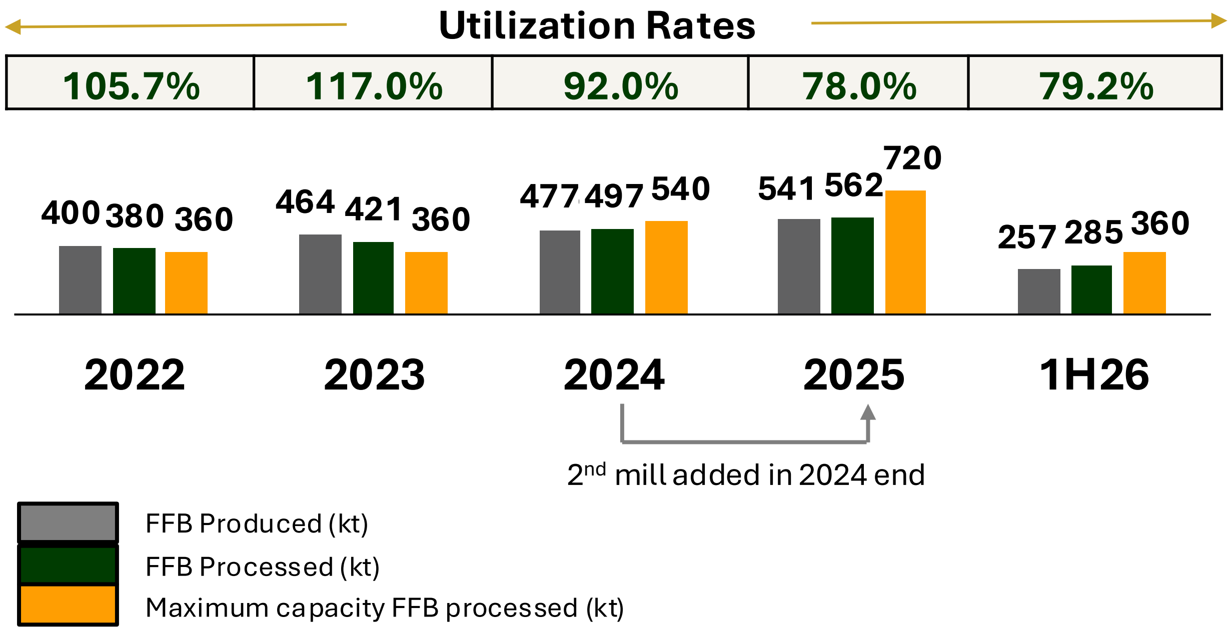
AGE PROFILE — NUCLEUS + PLASMA



Strong Operations

Cost discipline drives margins

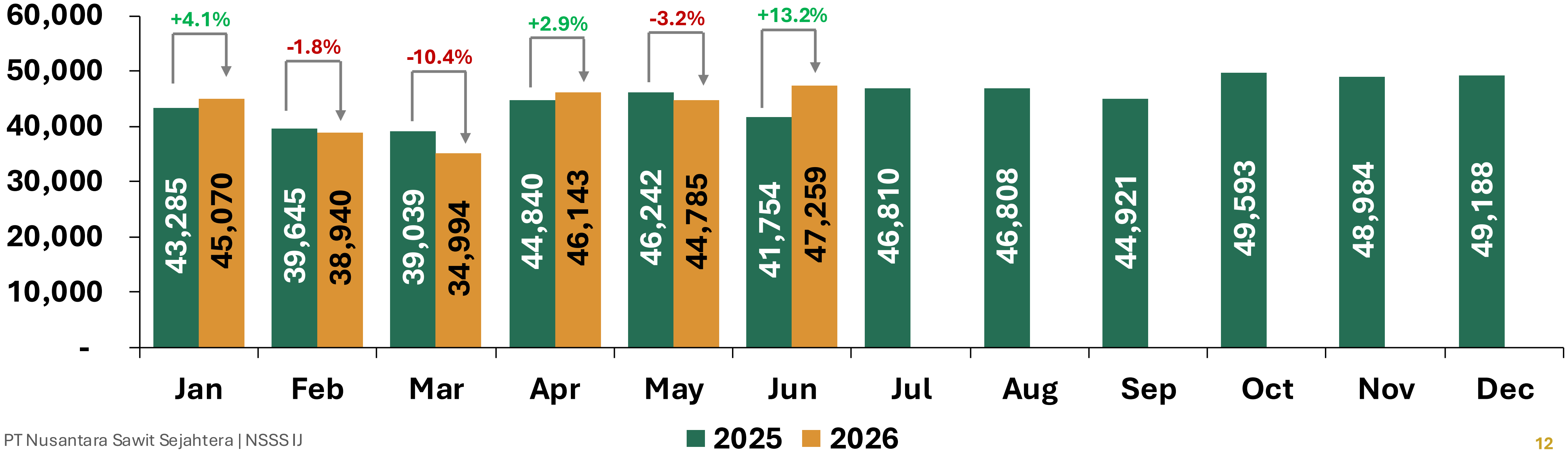
NSS operates with 79.2% CPO Mills Utilization. Margins exceed industry average. Direct piping logistics and integrated mill infrastructure deliver materially lower transport, processing, and oil-loss costs than peers.



1H26 FFB Production & Mill Performances

FFB & Mill Performances	2Q26	1Q26	2Q25	QoQ %	YoY %	1H25	1H26	YoY %
Nucleus FFB Production (tons)	138,187	119,004	132,836	16.1	4.0	254,805	257,193	0.9
FFB Yield (tons/ha)	5.2	4.5	5.1	15.6	2.0	9.7	9.7	-

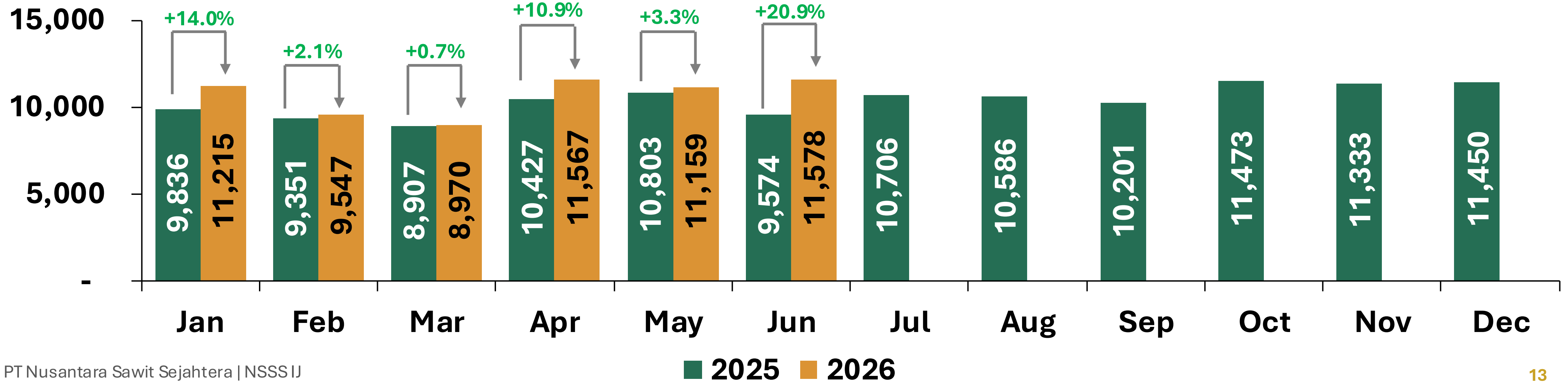
Monthly Nucleus FFB Production



1H26 FFB Production & Mill Performances

FFB & Mill Performances	2Q26	1Q26	2Q25	QoQ %	YoY %	1H25	1H26	YoY %
Processed FFB (tons)	154,249	130,804	143,768	17.9	7.3	269,691	285,053	5.7
CPO Production (tons)	34,304	29,732	30,804	15.4	11.4	58,898	64,037	8.7
CPO OER (%)	22.2	22.7	21.4	-2.2	3.7	21.8	22.5	3.2
PK Production (tons)	7,149	6,295	6,496	13.6	10.1	12,054	13,444	11.5
KER (%)	4.6	4.8	4.5	-4.2	2.2	4.5	4.7	4.4

Monthly CPO Production



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Industry Outlook & Future Developments

Industry Outlook

El Niño Impacts

- El Niño is forecasted to strengthen with an expected peak between late 2026 and early 2027.
- This weather pattern could lift prices across other vegetable oils, reducing competitiveness as substitutes, thus supporting demand for CPO.
- The occurrence of El Niño will **support near-term CPO prices**, with every 10% increase in CPO prices resulting in 19% increase in net profit for NSS.

Start of B50 Mandate

- Indonesia's **B50 biodiesel mandate** (commenced July 1, 2026) **will raise domestic CPO absorption.**
- This mandate is expected to tighten export supplies and provide structural support to CPO prices.
- B50 will reduce CPO inventories (similar to B40, which lowered 2025 level by 20% from 2024) supporting higher CPO prices.

One-Door Export Policy

- NSS's current revenue structure of 100% domestic sales **reduces the expected impact of the one-door export policy** on its operations.
- Our long-standing relationship with buyers continues to provide existing and secured channel to sell production locally.
- Due to continued robust domestic requirements for CPO (cooking oil and B50), demand for NSS's products will be well supported going forward.

Future Developments

PHASE 01 | 2026

Productivity & Yields

- New plantings of ~1,500 ha across PMM, BSSU, and HMA
- Mill utilizations expected to rise to ~80% from 78% (FY25) with daily utilization rate to rise to 85%.
- Yield increased caused by productivity improvements via additional labor and infrastructure investment

PHASE 02 | 2027-28

Capacity Expansions

- Additional capacity of up to 60 ton per hour to support maturing estate yield curves
- Implementation of new mill technology to enhance OER (up to 23% from current 22%)
- Construction of 3rd CPO mill at PMM to process growing FFB volume from the current 154,249 tons (estimated capex: IDR270bn)

PHASE 03 | By 2030

Sustainability Milestones

- BSSU is targeted for full ISPO certifications
- This will be followed by HMA soon thereafter
- Continued ESG reporting

Appendix

Company Background

Founded in 2008 and listed on IDX in March 2023, PT Nusantara Sawit Sejahtera Tbk is an integrated palm oil producer operating five subsidiaries across Central Kalimantan, known for an experienced management team and best-in-class cultivation practices.

CORE BUSINESS

Cultivation of oil palm and production of crude palm oil (CPO) and palm kernel (PK) from Fresh Fruit Bunches (FFB) through integrated nucleus and plasma estates.

ASSET BASE

Approximately **28,204 ha planted area** across nucleus operations, plus **16,501 ha of unplanted landbank** for expansion, for a total of 44,705 ha.

PROCESSING

Two operating CPO mills with **combined capacity of 120 tons/hr (720,000 tons/pa)**, supported by direct piping logistics to special terminals.

Company Milestones

2008-12
Five companies established; 60,000 ha land permit; 9,730 ha planted

2013
Secured BNI loan IDR 800bn for 12,274 ha planting and CPO mill financing

2014
HGU obtained for NSP, BSP, PMM (29,616 ha); 1st CPO mill construction

2015
Secured BRI loan IDR 2.2tn for NSP, BSP, PMM; first mill commissioned

2017
NSP special terminal completed

2020-21
Plasma program reaches 26,077 ha nucleus and 594 ha plasma; 2nd mill at BSP under construction

2022
ISPO for NSP and BSP; IDR2.1tn loan refinanced to BMRI from BBRI

2023
Listed on IDX (10 March 2023)

2024-25
2nd CPO mill and BSP terminal completed; 1st dividend paid

2026
2nd dividend paid

Corporate Structure

NSS Group

NSP	BSP	PMM	BSSU	HMA
99.9% ownership	99.9% ownership	99.9% ownership	99.9% ownership	99.9% ownership
Nusantara Sawit Persada	Borneo Sawit Perdana	Prasetya Mitra Muda	Bina Sarana Sawit Utama	Hamparan Mitra Abadi
PLANTED	PLANTED	PLANTED	PLANTED	PLANTED
12,631 ha	8,257 ha	6,905 ha	410 ha	N/A
LANDBANK	LANDBANK	LANDBANK	LANDBANK	LANDBANK
>699 ha	>347 ha	>3,844 ha	>6,193 ha	>7,918 ha

All subsidiaries are 99.9% owned by NSS Group. Landbank refers to unplanted area available for expansion.

CPO Mill Capacity

TOTAL PRODUCTION CAPACITY

120 tons/hr **720,000** tons/pa

NSP

Nusantara Sawit Persada

CAPACITY

60 tons/hr

ANNUAL THROUGHPUT

360,000 tons

BSP

Borneo Sawit Perdana

CAPACITY

60 tons/hr

ANNUAL THROUGHPUT

360,000 tons

Based on 20 hours/days

6 days/week

300 days/year operating cycle

Direct Piping System

NSP and BSP mills are positioned between the Mentaya and Tualan rivers, enabling direct piping systems that transport CPO from mills to a dedicated terminal.

FLOW SCHEMATIC

Estates
FFB harvest

CPO Mills
NSP & BSP

Direct Pipelines
~1.6 km & ~2.5km

Special Terminal
Kotawaringin Timur

OPERATIONAL BENEFITS

01 Lower Distribution Cost
Eliminates ~100 km road haulage to port (no fleet investment required).

02 Faster Delivery
Gravity-driven flow enables continuous transport without truck cycle constraints.

03 Cheaper Maintenance
Robust system requires minimal maintenance compared to truck logistics.

04 Lower Spillover Risk
Closed-system design materially reduces accidents and spillage during transit.

Research & Development

SEED SELECTION

London Sumatra cultivars — selected for environmental fit

- Climate adaptability for Central Kalimantan conditions
- Uniform genetic traits for predictable yield curves
- Disease resistance reducing replant and treatment cost

FERTILIZER MANAGEMENT

Formulation programs balancing yield and cost

- Best-formula application calibrated to soil profile
- Cost-efficiency through optimized dosing and timing
- Reduced environmental runoff vs. baseline practices

Commitment to ESG

100% ISPO-CERTIFIED NSP, BSP and PMM

WASTE MANAGEMENT

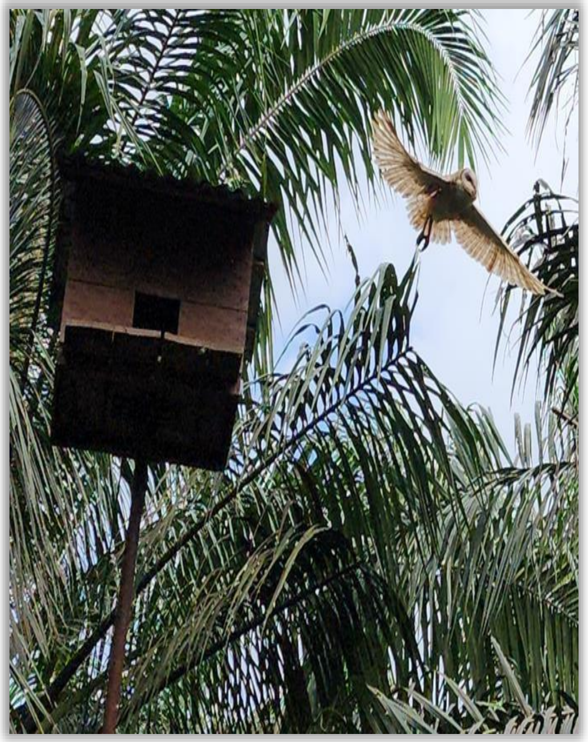
Reduce & Reuse

Improved waste management programs to reduce pollution and support stronger environmental stewardship, embedded into mill operations and effluent treatment.

NATURAL PEST CONTROL

Owl Habitat Program

Owl shelters deployed across estates from 2024 to control rodent populations naturally. Reduces pesticide dependency and supports a balanced ecosystem and organic crop health.



Commitment to CSR

HEALTH

- Operate company medical service posts within plantation areas
- Coordinate construction and upkeep of community healthcare clinics
- Provide regular medical outreach for surrounding villages

SOCIO-ECONOMIC

- Build and maintain community housing for plantation employees
- Operate plasma program supporting smallholder participation
- Increase rural participation in palm oil value chain

EDUCATION

- Sponsor school buses ferrying children to and from schools
- Fund teaching staff at partner primary schools
- Arrange scholarship programs for high-achieving students

Board of Commissioners & Directors

BOARD OF COMMISSIONERS

Robiyanto

COMMISSIONER

- Commissioner of NSSS (2021 – Present)
- Independent Commissioner at PT Samator Indo Gas Tbk (2022 – Present)
- Audit Committee member at PT Polytama Popindo (2020 – Present)
- Strategic Planning Division at PT Aneka Gas Industri Tbk (2007 – 2018)

Ester H. Satyono

PRESIDENT COMMISSIONER

- President Commissioner of NSSS (2022 – Present)
- Over four decades of experience in agribusiness and fisheries
- Commissioner of PT Ocean Mitramas (2022 – Present)

Dr. Tungkot Sipayung

INDEPENDENT COMMISSIONER

- Independent Commissioner of NSSS (2025 – Present)
- Founder & Executive Director of PASPI (2013 – Present)
- Advisory Team, Coordinating Ministry of Economic Affairs
- Chair, Cross-Ministry team for Indonesia's Palm Oil Industry

Dudung Abdurachman

INDEPENDENT COMMISSIONER

- Independent Commissioner of NSSS and Special Advisor to the President on National Defense
- Former Chief of Staff of the Indonesian Army (2021), with senior military leadership experience
- Professor of Strategic Management; Doctorate from Universitas Trisakti (2022)

Djasa Pinara Gusti

COMMISSIONER

- Commissioner of NSSS; Corporate Advisor in Indonesian Military Technology
- Chief Executive Officer across multiple corporations since 2003
- Doctorate in Public Policy from Universitas Brawijaya (2021)

BOARD OF DIRECTORS

Kurniadi Patriawan

DIRECTOR

- Director of NSSS (2021 – Present)
- Over a decade of experience in the palm oil industry
- Oversees Group strategy, day-to-day operations, and marketing
- Assistant to President Director (2011–2016) and Sales Trading Manager (2016–2021)

Teguh Patriawan

PRESIDENT DIRECTOR

- President Director of NSSS (2008 – Present)
- Over four decades of experience in the industry
- CEO of PT Binasawit Abadipratama (1993–2008)
- President Director of PT Surya Dumai Tbk (1986–1993)
- Director of PT Sola Gratia Group Tbk (1981–1986)

Miniwati Kasmita

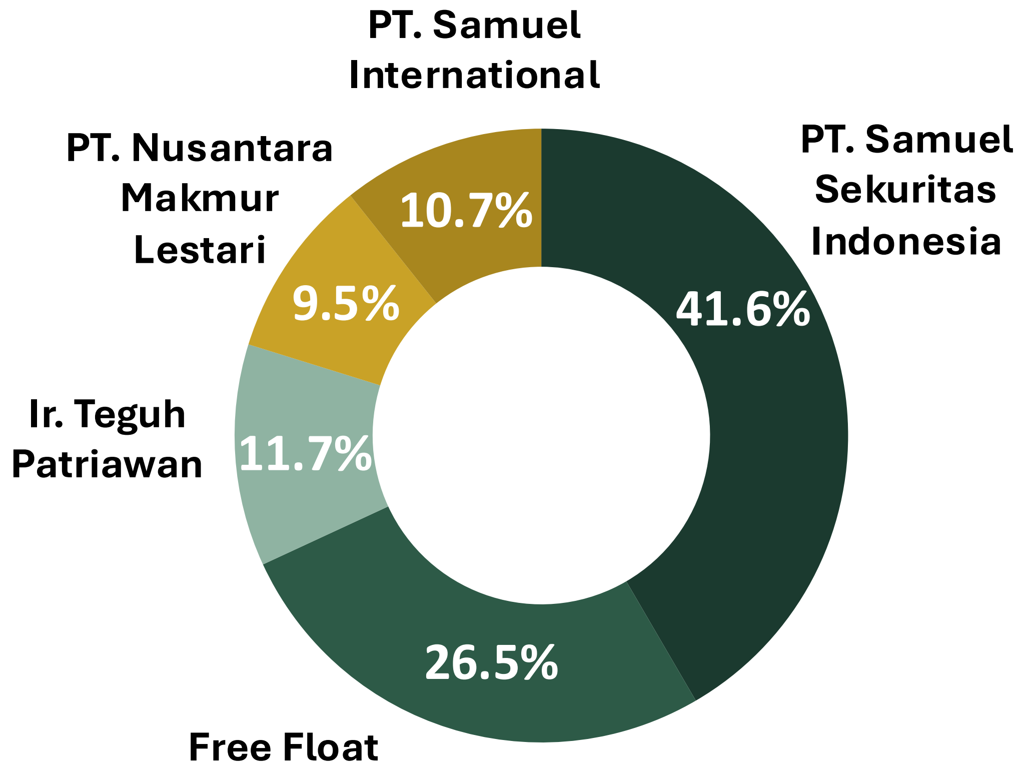
FINANCE DIRECTOR

- Finance Director of NSSS (2017 – Present)
- Over three decades of experience in the industry
- AVP of Accounting at PT Sinarmas Agro Resources & Technology Tbk (1990–2016)
- Accountant at PT Dharma Samudera Fishing Industries (1989–1990)

1H26 Shareholders' Composition

23.8 bn

TOTAL SHARES OUTSTANDING



Source: Bloomberg, Company data

Shareholders	(%)	Shares (m)
PT Samuel Sekuritas Indonesia	41.6	9,900
Ir. Teguh Patriawan	11.7	2,785
PT Nusantara Makmur Lestari	9.5	2,261
PT Samuel International	10.7	2,546
Free Float (Public)	26.5	6,307
Total	100.0	23,798

INVESTOR RELATIONS

Thank You

CONTACT

Evelyn Satyono, Head of Investor Relations

investor.relations@nssgroup.id

WEBSITE

nssgroup.id

DISCLAIMER