NSSS PT NUSANTARA SAWIT SEJAHTERA TBK

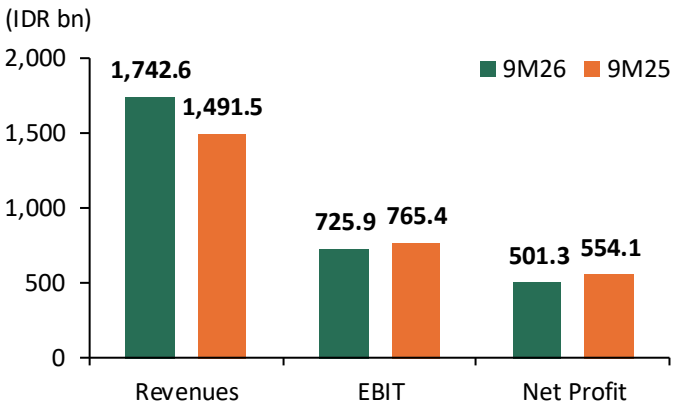
INVESTOR NEWSLETTER

9M26 Report Update | 30 October 2026

FINANCIAL PERFORMANCE HIGHLIGHTS

- **Beneficiary of high CPO prices due to El Niño:** 9M26 revenues rose to IDR1.74tn (+16.8% YoY) on the back of 5.5% CPO ASP hike to IDR 14,688/kg and PK ASPs (+11.6% to IDR 12,876/kg). CPO volumes increased 9.6% YoY and PK (+10.4% YoY).
- **Fertilizer costs on surging oil prices hurt margins:** 9M26 gross profit fell to IDR741bn (-8.5% YoY), with GPM down to 42.5% (9M25: 54.3%) due to Iran's prolonged war and third-party FFB purchases.
- **Production costs outpaced revenues growth:** 9M26 net profit was IDR501.3bn (-9.5% YoY) with NPM having declined to 28.8% (9M25: 37.2%).

Revenues, EBIT & Net Profit



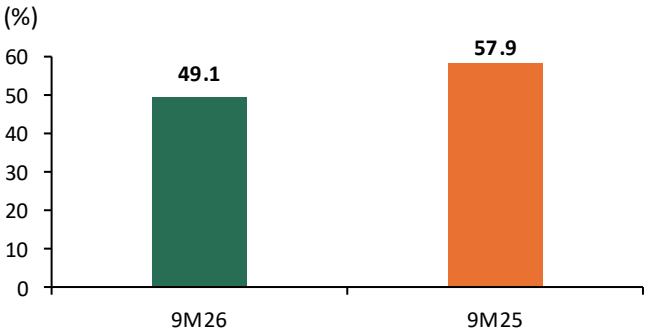
Profit & Loss (IDR bn)	3Q26	2Q26	3Q25	QoQ (%)	YoY (%)	9M26	9M25	YoY (%)
Revenues	**692.2**	**533.3**	**544.9**	29.8	27.0	**1,742.6**	**1,491.5**	16.8
Gross Profit	**245.1**	**267.7**	**303.2**	(8.4)	(19.2)	**741.0**	**810.0**	(8.5)
% Margin	*35.4*	*50.2*	*55.6*	-	-	*42.5*	*54.3*	-
EBIT	**258.7**	**272.6**	**305.4**	(5.1)	(15.3)	**725.9**	**765.4**	(5.2)
% Margin	*37.4*	*51.1*	*56.1*	-	-	*41.7*	*51.3*	-
Net Profit	**166.7**	**192.8**	**239.9**	(13.5)	(30.5)	**501.3**	**554.1**	(9.5)
% Margin	*24.1*	*36.2*	*44.0*	-	-	*28.8*	*37.2*	-

BALANCE SHEET SUMMARY

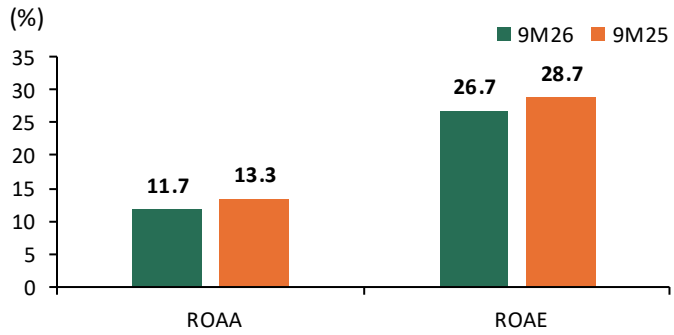
- **Lower debt level and stronger equity:** Bank repayments paved the way for net gearing to improve to 49.1% (9M25: 57.9%) while allowing for IDR5/share final FY25 dividends in Jul-26.
- **9M26 Returns on Assets & Equity remained solid:** ROAA: 11.7%; ROAE: 26.7% (9M25: 13.3%; 28.7%).

Performance Metrics (%)	9M26	9M25
Net Gearing	49.1	57.9
ROAA	11.7	13.3
ROAE	26.7	28.7

Net Gearing



ROAA & ROAE



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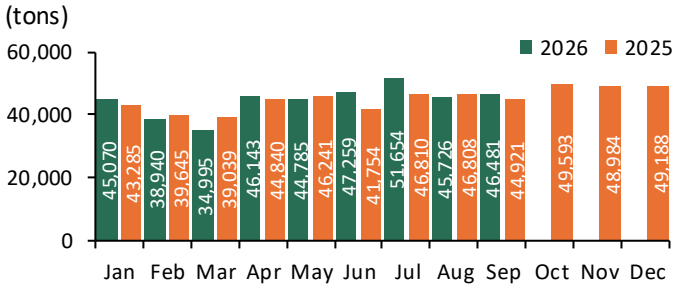
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VOLUME & ASP BREAKDOWNS

- **Predominantly consist of prime-age plantations:** 3Q26 nucleus FFB production rose 3.8% YoY and 4.1% QoQ (9M26: +2.0%), with yield at 5.5 tons/ha.
- **Higher mill throughput and production:** 3Q26 CPO grew 17.0% YoY and PK 10.5% YoY.
- **CPO prices up on biodiesel demand & El Niño:** CPO ASP increased 9.1% YoY to IDR15,184/kg and 12.5% YoY PK ASP hike to IDR12,998/kg.

Nucleus FFB Production

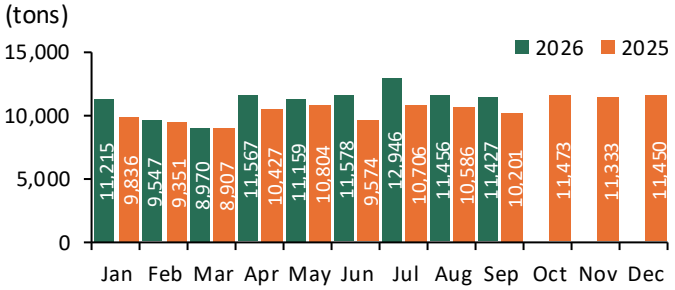


FFB Production (tons)	3Q26	2Q26	3Q25	QoQ (%)	YoY (%)	9M26	9M25	YoY (%)
Nucleus	143,861	138,187	138,539	4.1	3.8	401,054	393,344	2.0
FFB Yield (tons/ha)	*5.45*	*5.24*	*5.29*	*4.11*	*3.16*	*15.20*	*15.01*	*1.29*
Sales Volume (tons)	**3Q26**	**2Q26**	**3Q25**	**QoQ (%)**	**YoY (%)**	**9M26**	**9M25**	**YoY (%)**
CPO	38,604	29,505	33,009	30.8	17.0	99,808	91,026	9.6
PK	8,160	7,071	7,384	15.4	10.5	21,483	19,451	10.4
Avg Selling Price (IDR/kg)	**3Q26**	**2Q26**	**3Q25**	**QoQ (%)**	**YoY (%)**	**9M26**	**9M25**	**YoY (%)**
CPO	15,184	14,693	13,924	3.3	9.1	14,688	13,921	5.5
PK	12,998	14,108	11,553	(7.9)	12.5	12,876	11,535	11.6

MILL PERFORMANCE RESULTS

- **Enhanced mill throughput:** Processed FFB rose 11.7% YoY to 160,710 tons on higher estate output & third-party FFB purchases.
- **Higher FFB input and extraction rates:** CPO production grew 13.8% YoY alongside 12.5% YoY escalation in PK production.
- **Greater prime age profile and efficiency:** 3Q26 CPO OER improved to 22.3% (3Q25: 21.9%), while KER remained steady at 4.9%.

CPO Production



Mill Performance (tons)	3Q26	2Q26	3Q25	QoQ (%)	YoY (%)	9M26	9M25	YoY (%)
Processed FFB	160,710	154,249	143,842	4.2	11.7	445,763	407,288	9.4
CPO Production	35,829	34,304	31,493	4.4	13.8	99,866	90,391	10.5
CPO OER (%)	*22.3*	*22.2*	*21.9*	*0.2*	*1.8*	*22.4*	*22.2*	*0.9*
PK Production	7,936	7,149	7,054	11.0	12.5	21,380	19,108	11.9
KER (%)	*4.9*	*4.6*	*4.9*	*6.5*	*0.7*	*4.8*	*4.7*	*2.2*

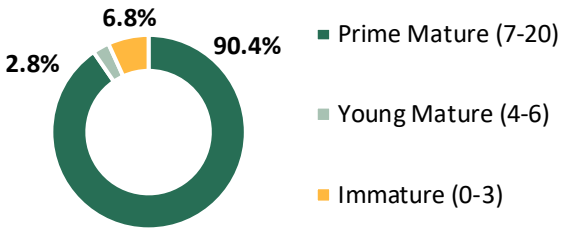
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AGE PROFILE & PLANTED AREA DETAILS

- **YTD New planting of 184 ha:** 9M26 planted area grew 1.1% YoY to 30,238 ha.
- **Mature area reached 27,388 ha including plasma:** Prime-age palms accounted for 90.4% of nucleus planted area, supporting productivity.

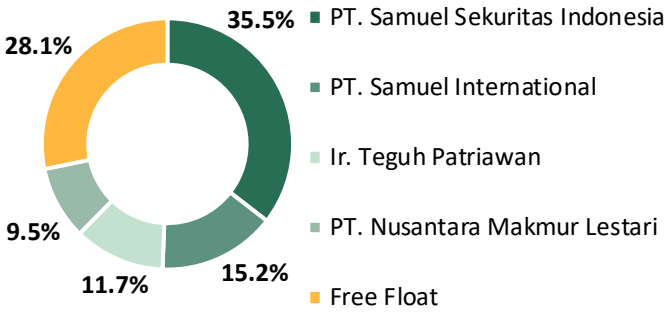


Planted Areas (ha)	9M26	9M25	YoY (%)
New Planting	184	669	(72.5)
Nucleus	**28,306**	**28,053**	**0.9**
Mature	26,383	26,209	0.7
Immature	1,922	1,844	4.2
Plasma	**1,932**	**1,864**	**3.6**
Mature	1,005	897	12.0
Immature	927	967	(4.1)
Total Planted	**30,238**	**29,917**	**1.1**

EXPECTED OUTLOOK

- **CPO prices to remain firm** as El Niño raises supply concerns on the lower CPO output.
- **B50 biodiesel mandate to strengthen domestic CPO demand,** tightening export availability and supporting prices.
- **Prime-age plantations and higher mill throughput to enhance production**, while elevated CPO prices to help offset cost pressures.

SHAREHOLDERS' STRUCTURE



ABOUT THE COMPANY

Established in 2008 and listed on the IDX in March 2023, PT Nusantara Sawit Sejahtera Tbk (NSSS), is led by an experienced management team and comprises of five upstream integrated plantation companies. Covering combined planted and unplanted nucleus areas of 46,528 hectares in Central Kalimantan, the company is committed to producing high-quality palm oil products by adhering to best cultivation practices.

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